

Dolphin Offshore's FY2010 consolidated revenue up by 51%; PAT up by 52%

The board recommends a final 15% dividend

Mumbai, May 21, 2010: Dolphin Offshore Enterprises (India) Limited, one of the leading EPC contractors for the oil & gas industry, today announced the audited results for the fourth quarter and the year ended March 31, 2010.

Highlights

Consolidated result for the year ended March 31, 2010

- Revenue for the year at Rs 548.47 crore grew by 51% over the previous year
- EBITDA at Rs 106.44 crore was up by 41%
- Profit after tax for the year at Rs 62.29 crore was up by 52%
- Earnings per share (diluted) works out to Rs 40.44; up by 56% over the EPS of Rs 25.97 achieved in the previous year.

Standalone result for the year ended March 31, 2010

- Revenue for the year at Rs 528 crore was up by 48% over the previous year
- EBITDA for the year at Rs 83.96 crore was up by 15%
- Profit after tax for the year at Rs 46.64 was up by 16.57%
- Earnings per share (diluted) increased to Rs 30.29 from Rs 25.43 in the previous year
- The board recommended final dividend of 15% (Rs 1.50 per share of face value of Rs 10), taking the total dividend for the year to 30% (Rs 3 per share) for the year
- Order book position as on March 31, 2010 stood at Rs 230.14 crore.

Standalone result for the quarter ended March 31, 2010

The company during the fourth quarter carried out additional work under the existing EPC contracts. The invoicing for the same will be done during the FY 2011. The related income haven't been accounted in Q4FY10 as the change orders in relation to the additional work under the existing contract (the order for additional / enhanced scope of work) will be finalized only after the completion of the original scope of work.

As a result, the revenue for the fourth quarter at Rs 113.9 crore saw a marginal decline of 4.42% over the corresponding quarter of the previous year. Profit after tax for the quarter at Rs 2.07 crore declined by 84.67%.

The change orders will be recognized as revenue in the year they are finalized and will get added to the income of that year.

The company also wrote back liquidated damages provided for during the earlier quarters as the management believes that the completion date of projects would be extended for extra work undertaken and delays not attributable to the company and therefore liquidated damages would not be applicable.

Potential liquidated damages as on March 31, 2010 stands at Rs 23.89 crore; inclusive of Rs 16.36 crore provided in earlier quarters which have been reversed during Q4.

“The revenue and the profit for the quarter have been depressed as the company had to execute significant additional work which cannot be invoiced until the contracts have been completed and change orders have been agreed to.” said Mr. Navpreet Singh, Joint Managing Director.

Mr. Satpal Singh, Managing Director, said “We continue to remain very optimistic about the future prospects of the company given ONGC’s planned expenditure programme. However, as oil and gas activities world over have been slow due to slump in oil prices, there is increased competition being witnessed as some foreign companies have been focusing their attention on the Indian market which may put some pressure on margins. We expect this to be a temporary phenomenon as these foreign companies will begin to refocus on their regular markets once activities begin to pick up following the stabilizing of oil prices.”

Performance of subsidiaries

- Dolphin Offshore Shipping Limited has achieved revenue of Rs 42.72 crore for FY2010, an increase of 96.77% over the previous year. Net profit after tax for the year has increased by 187% to Rs 12.20 crore.
- Dolphin Offshore Enterprises (Mauritius) Pvt. Limited, posted revenue of Rs 12.64 crore, an increase of 5 times over the previous year. The net profit after tax for the year was at Rs 2.54 crore as against Rs 0.19 crore posted during the previous year.

About Dolphin Offshore Enterprises (India) Limited

Dolphin Offshore, an ISO 9001:2000 Certified Company, was established in 1979 to provide diving services to the offshore Oil & Gas industry. Since then Dolphin has expanded its activities to include, offshore and onshore fabrication and installation services, marine management services, ship repair services and undertakes projects on a turnkey basis. Dolphin Offshore provides timely and cost effective solutions to its customers as it has the necessary technologies related to all the three dimensions of offshore marine construction. The company owns its own marine vessels and adequate diving assets to meet the needs of its various projects. Dolphin Offshore is also moving into shipbuilding activities and is planning to set up a ship building yard at Jaffrabad in Gujarat.

Dolphin Offshore floated its Initial Public Offering in 1994 and is currently listed on The Bombay Stock Exchange (BSE Code: 522261) and National Stock Exchange (NSE Code: DOLPHINOFF).

For more information contact

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